

Event Note

Best Practices Conference Rail Logistics Europe

Tuesday, **December 1st 2009** 10 am to 5 pm in **Frankfurt / Main**

Rail Logistics – Renaissance ahead?

- The evolution of the European transport market is increasing the importance of rail logistics
- Rail logistics solutions are most difficult to implement – for market, technical and infrastructural reasons
- The rail industry (traction, equipment, network operation) is evolving – consolidation in parallel with new market entries
- Far-sighted shippers in Europe are striving to get prepared – being obstructed by the complexity of the rail mode and the capabilities of market players

Unique Format – Key to maximum Benefits

- Shippers' experts presenting views and experiences – no sales talk
- Ample time and space provided for interaction and networking
- Plenty of information and of best practices in just one day
- Limited no. of participants for fruitful discussions

Best Practices Conference – Factors of Success

- Market insights and best practices in rail logistics – supplier structure, contracting, technical, organisation etc.
- Lessons learned on the factors of success and of the pitfalls to avoid

Programme

**Rail Services –
Important for future
Logistics Strategies**

TIM CONSULT:
 Rail Logistics Market Europe – Status & Trends
 Björn Klippel, Managing Director

BMW Group:
 Rail Solutions – the Impact of Europe's Rail Industry Structure
 Klaus Friemann, Senior Manager Contract Logistics Materials & Parts Supply

BSH Home Appliances:
 Intermodal & Rail Logistics for White Goods – Success & Sadness
 Andreas Tonke, Senior Manager Global Logistics Procurement

SAPPI:
 Intermodal & Rail Strategy for the European Market – enhanced Solutions after acquiring M-real
 Hansjürgen Peichler, Director Logistics EMEA

WARSTEINER:
 Das “einzig Wahre” ... about Railways
 Uwe Salvey, Head of Logistics

BAYER:
 The Rail Logistics Game Board – Challenges & Options in the European Market
 Peter Viebig, Head of Logistics Procurement Europe (inv.)/Frank Andreesen, Head of Logistics Procurement International

Interactive Session of Speakers & Participants:
 Rail Logistics Europe – Challenges & Solutions

**Sustainable
Transports with
Rail Services**

**Success with
Rail Services is
possible**

Conditions

Closing date	Please send the registration form latest on November 24 th , 2009.
Group of Participants	Logistics managers with experience in the rail transport business and company representatives which interested in developing rail transport business.
Speakers	The speakers are logistics top managers of international blue chip companies being responsible for designing and implementing rail logistics strategies and procuring rail services. They will present case studies and considerations on market evolution as well as the success factors and the pitfalls to be taken into account in pursuing successful rail based logistics strategies in future.
Participation Fee	The participation fee for this seminar (incl. beverages, coffee breaks and lunch buffet) is: Fee: 480 Euro excl. VAT
General Terms	After your registration TIM CONSULT will send the confirmation and the invoice. The invoice is payable 14 days after receipt. In case of cancellation before the closing date, no fee will be invoiced. Afterwards the full fee falls due for payment. The personal data necessary for the organization are electronically processed and stored. They are not disclosed to third parties or used for other commercial purposes.

General Information

Location	Cosmopolitan Conference Centre Frankfurt / Main The conference center is located in Frankfurt / Main Central Station, between track 3 and 4.
Contacts	Ellen Huesch, phone: +49 621 150 448 – 70, E-Mail: e.huesch@timconsult.de Marina Lange, phone: +49 621 150 448 – 70, E-Mail: m.lange@timconsult.de
Additional Information	All information are available on www.timconsult.com . For ongoing information about TIM CONSULT news and conferences please register for our newsletter.

Registration **via Fax: +49 (0)621 / 150 448 – 99**

Name, First Name	_____
Company	_____
Department	_____
Function	_____
Address	_____
Phone, E-Mail	_____
Date, Signature	_____ (Signature)